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"KHEIRON IoT Suite"

Monitor & control your devices, analyze your data with 1 single platform for all your use cases

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Who are we? > *IoThink Solutions*



ABOUT US:

- French company founded in 2016, based in Nice (France)
- Strong experience in *Industry*, *Energy*, *HVAC* with patents in Energy Management
- International team, 7 spoken languages (FR, IT, PT, ESP, EN, RUS, UKR) to reach anybody
- +17 distributors worldwide
- 14 collaborators



VALUE PROPOSITION:

IoT pain points:













- → KHEIRON IoT Suite: Design tool (IDE = IoT ToolBox), IoT platform, Mobile App, in White Label
- → For Smart Building, Smart City, Smart Industry, Smart Energy, Smart Retail et Smart Agriculture...

KEY FIGURES:

1500+

25.000+

650+

10.000+

Users

70+

Use cases

Devices/machines

Decoded devices

White labeled



ALL-IN-ONE MONITORING SOLUTION

1st step > Design



Your first IoT IDE*

- > Mockup
- > Proof of Concept
- > Final use cases

Access to:

- > Public libraries
- > Private libraries

KHEIRON Studio

2nd step > Deploy, Monitor, Control, Analyze





1 single platform to:

- > Deploy your devices
- > Deploy your use cases
- > Monitor your fleet
- > Control your devices
- > Analyze your data

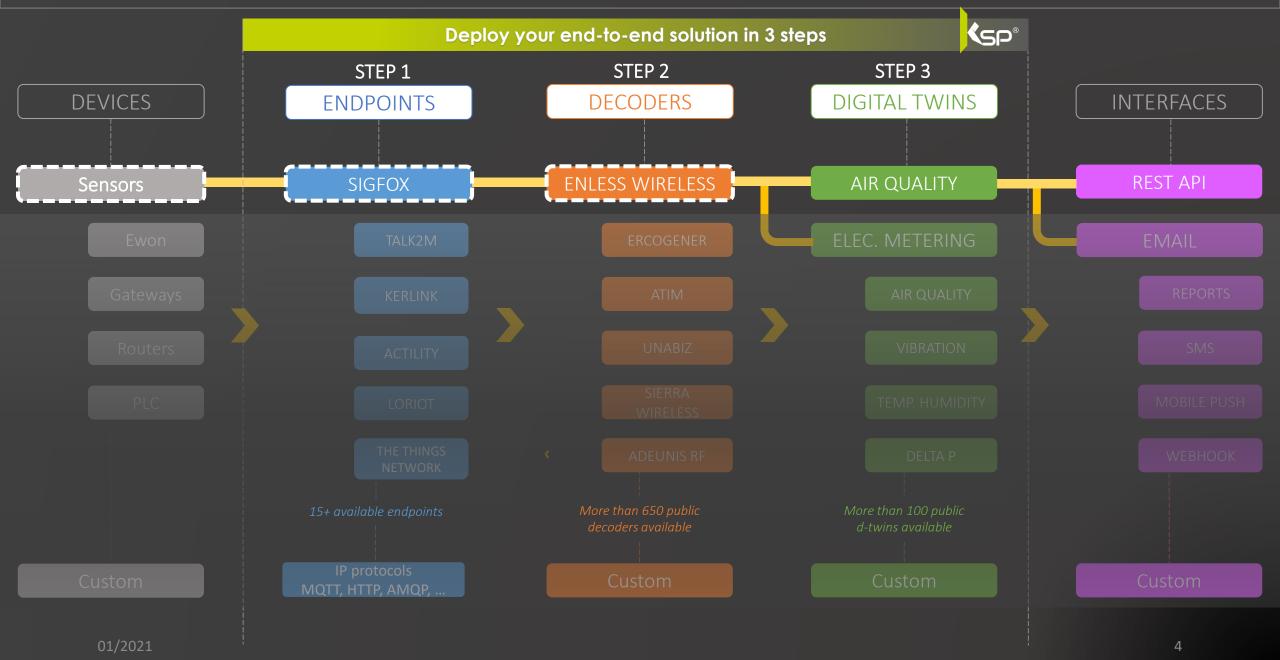
KHEIRON Service Platform

*IDE = Integrated Development Environment

01/2021

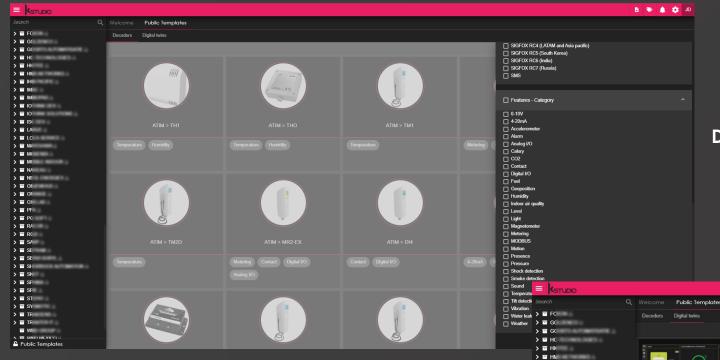
Our solution > *Interoperability / Easy to deploy*





Our solution > Focus on KHEIRON Studio





Devices library:

- Filter by brand, connectivity, feature
- Find you device according to your need
- Add your custom device on your own
- Online JavaScript & C# editor
- 650+ LPWAN devices and gateways

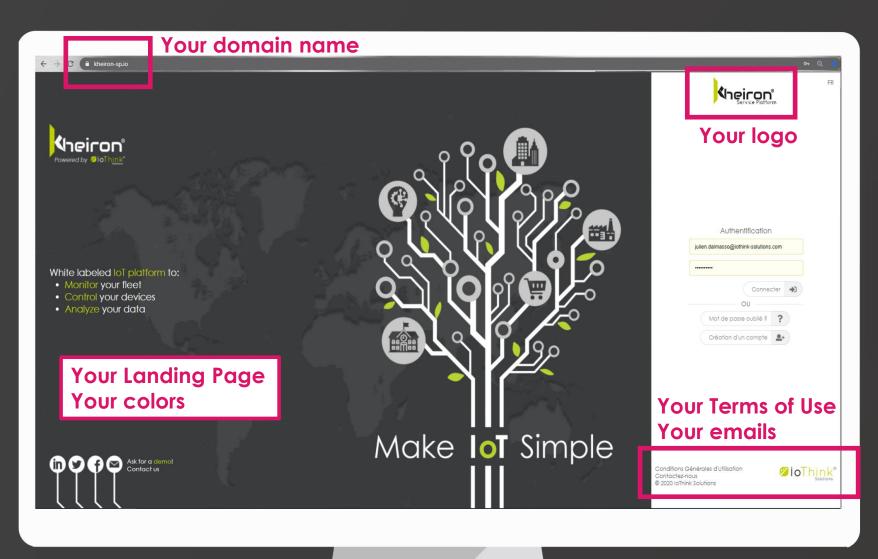
Use cases library:

- 100+ on-the-shelves use cases
- Design your custom and private library
- Toolbox to design/edit your dashboard
- Drag & drop feature
- No coding skills needed



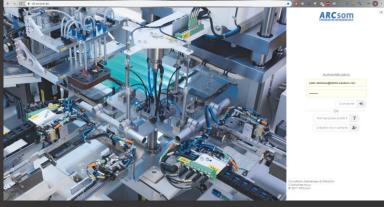
Our solution > Your IoT platform and Mobile App under your own brand







Some examples:







Why KHEIRON IoT Suite > Who are using our solutions?



FOR WHO?



DEVICE MAKERS

artup or medium-sized compan Presence, Pulse, Smoke detector, I/O modules, Soil moisture, Air quality,



MACHINE BUILDERS

Power Generators,
Heat pumps,
Chillers,
Boilers,
Waste compactors,
Fridges,



SERVICE PROVIDERS

Facility Managers, Consultants,



INTEGRATORS

System integrators, Automation technicians, Installers,



NETWORK OPERATORS

Cellular telco LPWAN operators

WHAT FOR?

Common needs:

Specific needs:

- For all their devices
- Public use cases (library)
- Multilingual

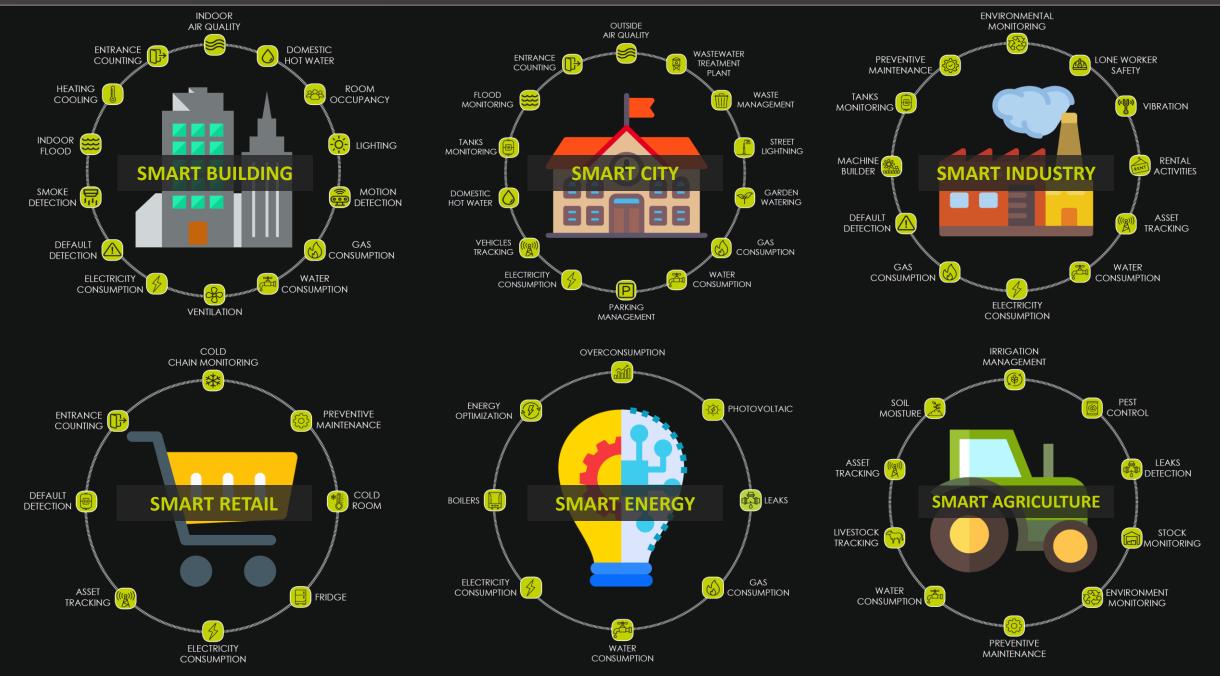
- maintananaa aasts
- Reduce maintenance costs
- Enhance operation
- Improve R&D
- Custom use cases (Studio)
- Multilingual
- Remote controls

- To market new recurring services
 White label (own brand)
 Multi-tenant
 - Reduce maintenance costs
 - Public use cases (library)
 - Public decoders (library)
- Custom use cases (Studio)
- Multi-sites
- Remote controls

- Public use cases (library)
- Public decoders (library)
- Custom use cases (Studio)
- Multilingual

Which markets? > Some examples





What you must keep in mind > Key features and values





Available in **SaaS**, **private Cloud** for any kind of Cloud or **On-Premise** hosted on your own servers



Administration access for **multi-tenant** management 1 database and access per tenant



Your IoT platform for today ©



No expensive licence cost (CAPEX), OPEX according to your needs



100+ use cases available in our public library for any kind of markets 650+ devices already decoded and available in our public library



7 languages already available Ready for easy translation by yourself



Multi-sites

1 platform for all your use cases and installations



REST API to connect with third-party applications (ERP, CRM...)



Not only to monitor, but to control your devices!



loT Suite: Studio, Platform, App
Studio = loT IDE (Integrated Development Environment)



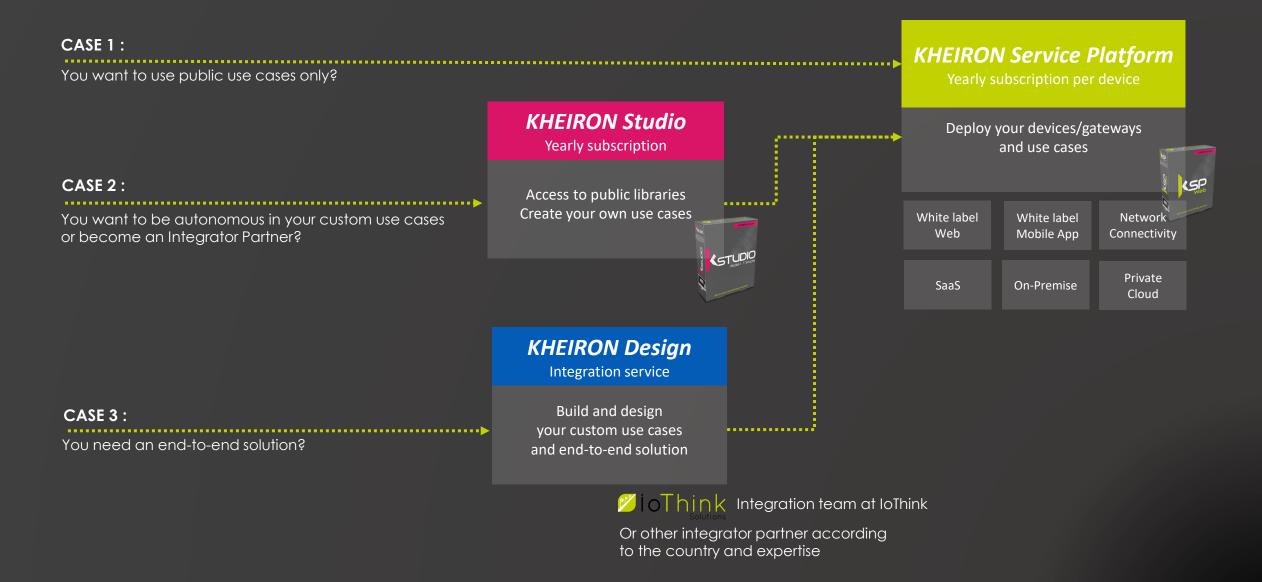
« Mass deployment » tool for large projects



White labelling for Web App and Mobile App Real white label, not a sub-domain of Kheiron

Our offer > Business Model





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Thanks for your attention!

Contact us for a one-to-one meeting for more information and talk about your project



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